

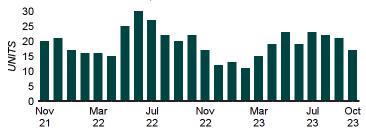
# OCTOBER 2023 MARKET REPORT

Old Lyme Single Family For Sale

|                        | October 2023 | CHANGE FROM<br>September 2023 | CHANGE FROM<br>October 2022 |  |  |
|------------------------|--------------|-------------------------------|-----------------------------|--|--|
| MEDIAN SALE PRICE      | \$539,900    | <b>3</b> 0.90%                | <b>1</b> .90%               |  |  |
| AVERAGE SALE PRICE     | \$547,990    | <b>▼</b> -22.20%              | <b>▼</b> -4.50%             |  |  |
| UNITS SOLD             | 11           | 37.50%                        | <b>▼</b> -21.40%            |  |  |
| AVERAGE DAYS ON MARKET | 9            | ▼ -78.00%                     | <b>▼</b> -40.00%            |  |  |
| % OF SALES PRICE       | 101.80       | 4.80%                         | ▼ -0.90%                    |  |  |
| UNITS FOR SALE         | 28           | <b>▼</b> -6.70%               | <b>7</b> .70%               |  |  |
| MONTHS OF INVENTORY    | 2.50         | <b>▼</b> -34.20%              | <b>3</b> 1.60%              |  |  |

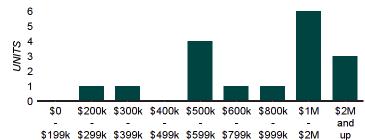
#### **HOMES FOR SALE**

Number of homes listed for sale, end of month

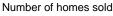


#### HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



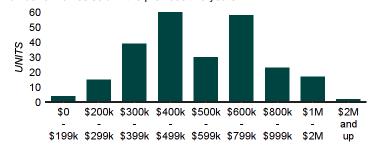
#### **HOMES SOLD**





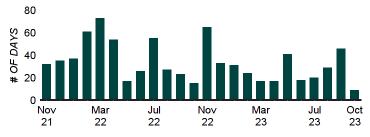
#### **HOMES SOLD BY PRICE RANGE**

Number of homes sold in the previous two years



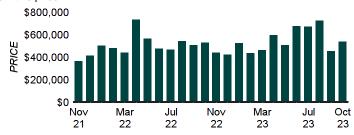
#### **DAYS ON MARKET - SOLDS**

Average days on market for all homes sold



### **MEDIAN SALE PRICE**

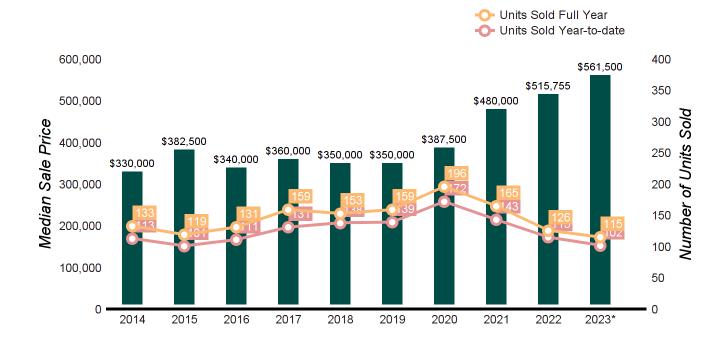
Price of the "middle" homes sold -an equal number of sales were above AND below this price





## TEN-YEAR MARKET HISTORY

Old Lyme Single Family For Sale



|                   | 2014        | 2015        | 2016        | 2017        | 2018        | 2019       | 2020        | 2021        | 2022         | 2023*       |
|-------------------|-------------|-------------|-------------|-------------|-------------|------------|-------------|-------------|--------------|-------------|
| UNITS SOLD        | 133         | 119         | 131         | 159         | 153         | 159        | 196         | 165         | 126          | 115         |
|                   | <b>3</b> 2% | <b>1</b> 1% | <b>1</b> 0% | <b>2</b> 1% | <b>~</b> 4% | <b>4</b> % | <b>2</b> 3% | <b>1</b> 6% | <b>~</b> 24% | <b>y</b> 9% |
| MEDIAN SOLD PRICE | \$330,000   | \$382,500   | \$340,000   | \$360,000   | \$350,000   | \$350,000  | \$387,500   | \$480,000   | \$515,755    | \$561,500   |
|                   | ▼ 8%        | <b>1</b> 6% | <b>1</b> 1% | <b>^</b> 6% | <b>~</b> 3% | 0%         | <b>1</b> 1% | <b>2</b> 4% | <b>~</b> 7%  | <b>~</b> 9% |